

## V.I.P. SERVICE THAT GIVES YOU AN EDGE

When you work with PCG Consultants, we promise that you'll receive "V.I.P. treatment" — service marked by Value, Integrity and Professionalism.

This means you'll get work that's not only of the highest quality, but also:

- Results-oriented
- Cost-effective
- Honest and ethical
- Personal and responsive
- Sensitive to your budget and time needs

To make sure what we do is right-sized for the issue at hand, we take time at the front end to determine the scope of the services needed. Then we stay in frequent communication to keep you informed about where we are and where we're going, so there are no surprises or "engagement creep."

Because we are a lean firm, you'll work directly with our top professionals. So you'll get quick replies to calls and informed answers to questions. Above all, you'll get intelligence and advice that can give you an edge in litigation and other matters.

## WHY SHOULD YOU USE PCG CONSULTANTS?

Because we specialize in providing expert business valuation and litigation support services.

- We've been meeting the needs of clients like you for over 25 years
- Our depth and breadth of experience translates into exceptionally efficient and effective service
- Our professionalism and integrity means you get high-value, worry-free results
- We scale our services to your needs, so you don't pay for more than you need
- We don't just give you numbers — we tell you what they mean and how to use them

So give us a call or send us an email and let us know what you need. We would welcome the opportunity to help you achieve your objectives.

### PCG Consultants

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## *Business Valuation and Litigation Support Services*



**PCG**  
CONSULTANTS

*Experienced  
Thorough  
Reliable*

## EXPERTISE THAT GOES BEYOND THE NUMBERS

When you need a professional estimate of value, financial analysis or other litigation-related service, you want more than just thoroughness, timeliness and accuracy. You want experts who know how to look beyond the numbers to discover evidence and develop solutions that can make a critical difference in court.

At PCG Consultants, we have the experience, judgment, and passion for the type of investigation it takes to help you put together a compelling case for these and other matters:

- Marital dissolution
- Determination of economic damages
- Fraud investigations
- General litigation consulting
- Expert testimony
- Financial modeling and analysis
- Shareholder oppression suits
- Estate and gift planning
- Business mergers, acquisitions and sales

Our professionals know the right questions to ask, the right things to look for, and the right methodologies to employ, and we have the right tools to get the job done as efficiently as possible. Also, we don't just analyze information and identify issues. We investigate the reasons for an issue and press on until we get to the bottom of things.

As a result, you get exceptionally reliable findings and explanations that make complex situations understandable.

## EXPERIENCE YOU CAN RELY ON

Our leadership team consists of CPAs, CFEs, MBAs and valuation professionals, each with decades of experience in helping attorneys, business owners and other individuals achieve their objectives in and out of court.

Since our firm's founding in 1984, we have served a broad range of clients, including Top 100 law firms, leading financial institutions, Fortune 500 companies and not-for-profit organizations. And we have handled a large variety of engagements — including many that other firms would find challenging. For example, we have:

- Found hidden assets, including foreign real estate and bank accounts
- Reconstructed missing financial records
- Determined the value of minority shareholder interests and economic damages
- Located witnesses, and identified participants in class action suits
- Provided expert testimony on shareholder oppression and accounting fraud

In addition to extensive experience in litigation support, we have a strong practice in private and corporate investigations, and we are well versed in insolvency services. Mr. Phelps and other firm members have acted as court-appointed receivers in cases throughout the United States.

This breadth of capabilities enables us to look at a situation from several points of view and quickly get to the heart of a matter. This means you get exceptionally thorough, efficient and reliable analysis — and never pay for "on-the-job training."

## PUT OUR PROS TO WORK FOR YOU

Over the past 25 years, PCG Consultants has built a strong reputation for providing responsive, efficient and effective valuation, forensic accounting and litigation support services to clients throughout the western United States. We are eager to put our expertise to work for you, too.



We therefore invite you to call or stop in to discuss your needs and learn how our team of seasoned professionals can help meet them. We would welcome the opportunity to be of service.

You can reach us at the telephone numbers, email address, and offices listed on back, or visit our website, [pcgci.com](http://pcgci.com), to learn more about our firm, review resumes of our senior consultants and see the full range of services we offer.

We look forward to hearing from you soon.

Best regards,

A handwritten signature in black ink that reads "Theodore G. Phelps". The signature is written in a cursive, flowing style.

Theodore G. "Ted" Phelps, CPA/ABV/CFF  
Founder & CEO